



How general ledger can improve sales and operational reporting

Presented by:

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Session ID

101070



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Education

B.S. - Business Administration / Finance Kansas State University

Executive summary

Craig is a Director with Grant Thornton in the Technology Transformation practice. He has over 20 years of consulting experience, across a diverse set of companies and industries. Craig's experiences include planning and program management of multi-faceted implementation projects, hands on management and implementation of ERP software packages, business process reengineering and system architecture design.

Prior to Grant Thornton, Craig was a founding member of MarketSphere's JD Edwards practice in 2002 and was responsible for managing and delivering projects, practice development, solution design and staff management. He has deep experience with the processes and configuration of the JDE Finance and Distribution modules, specifically with the General Ledger, Accounts Payable, Accounts Receivable, Job Cost, Contract Billing, Procurement / Subcontracts, Sales, Inventory, and Advanced Pricing. Craig also has experience with multiple releases of the software. Prior to joining Grant Thornton Consulting from MarketSphere, Craig was an experienced consultant in a "Big 5" consulting organization and has over 20 years of professional experience.

Industries

- Consumer products
- Retail
- Metals and mining
- · Mineral exploration drilling
- Construction
- Water management
- Aggregates
- · Pet food/manufacturina
- Textiles
- Public utilities
- Inbound / outbound Transportation

About Grant Thornton

Thriving since 1924, our U.S. firm is people-focused and purpose-driven. We believe business should be more personal and that the strongest results start with trust.

Who we serve: Fortune 100 companies Fortune 500 companies Fortune 37% Fortune 500 companies

\$1.92bn in revenue

8,459



8,459 people, including 595 partners



53 offices

^{*} Statistics as of July 31, 2020

Our Oracle Practice



ERP and SCM

Financials | Revenue management | Accounting hub | Project accounting | Risk management | Project execution |
Procurement | Inventory management | Cost management | Maintenance | Manufacturing | Order management | Product lifecycle and data management | Supply chain collaboration and planning



EPM Analytics

Planning and budgeting | Profitability and cost management | Financial close and consolidation | Tax reporting and provisioning Management and operational analytics | Narrative reporting | Account reconciliation | Enterprise data management



HCM

Culture journey | Talent acquisition | Workforce administration | Talent management | Workforce development Alumni network

Data governance & cloud integration

PaaS

Solution delivery center (off-shore and on-shore)

Industries

Construction, Real Estate & Hospitality Consumer And Industrial Products

Energy

Financial Services Healthcare And Life Sciences

Not-For-Profit Organizations

Private Equity

Public Sector

Technology

Find your silver lining gt.com/silverlining

About Grant Thornton JDE

JD Edwards practice – 80+ dedicated professionals in U.S.

Project management and functional expertise

- Specialized functional resources
- •Project management office •Business process re-
- Implementations
- Upgrades
- Mobile applications

- •Third party integration architecture
- Business process reengineering
- Managed services (functional)
- User materials and training

- Financials
- Distribution
- Manufacturing
- •HR / Payroll
- ·CAM
- Project advisory

Technical

- ·CNC
- Development
- Workflow
- Security management
- Technical management
- Database management
- Infrastructure / hosting
- Managed services (technical)

- Private cloud
- Disaster recovery
- Security
- Development (FRICE)

Trusted business advisor

- Gap assessment
- Transformation
- Industry point of view
- Proven methodologies
- Process excellence

- Benchmarking
- ERP governance
- Data governance
- Master data management
- Reporting strategy

- Change management
- Cloud roadmap / strategy
- FASB planning
- Chart of accounts optimization



Oracle leadership

- The Leading Oracle Platinum Partner presenter at COLLABORATE, INFOCUS and OpenWorld conferences (more presentations than any other Platinum partner in the past 3 years)
- Featured in PROFIT magazine JD Edwards Special Issue
- Teaming with JDE product development we work with JD Edwards on enhancing the code base for customers (e.g. OneView Reporting, Revenue Recognition, Leasing Standards, Configurator)



Experience and recognition

- More than 250 JD Edwards implementations and upgrades as a practice
- Over 20 implementations in the past 5 years
- Over 50 upgrades in the past 5 years
- 2017 JD Edwards Partner Excellence Award for **User Adoption**
- 2016 JD Edwards Partner Excellence Award for Vertical Industries
- Oracle JD Edwards recognized Grant Thornton with its 2014 and 2015 JD Edwards Partner Excellence Award for Outstanding Upgrades

Agenda

- Types of functionality to discuss:
 - Business Unit Conceptual Design
 - COA Conceptual Design
 - Objects
 - Subsidiaries
 - Ledger Types
 - Category Codes
 - Subledgers
 - Advanced Costing Types
 - DMAAIs / Flex Accounting

Companies

Company 00000 - Master Co.









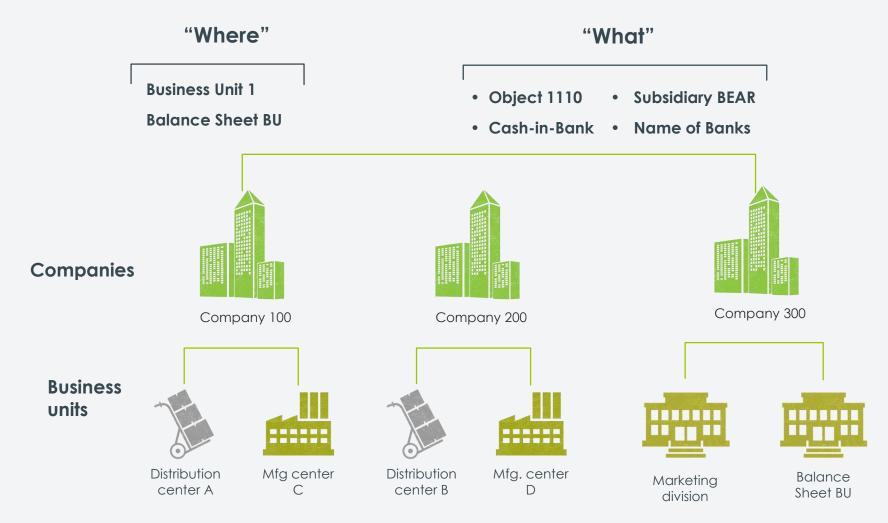




Co. 100 Co. 200 DEF

Co. 300 GHI Co. 400 JKL Co. 500 MNO

- Example of Companies:
 - 10 ABC (00010)
 - 15 Polymer (00015)
 - 20 WEB (00020)
 - 25 Market / Logistics (00025)
 - 30 NFL (00030)
 - 33 WBD (00033)
 - 40 Minerals (00040)
 - 45 EFB (00045)
 - 52 Black Hawk (00052)
 - 97 Candy (00097)



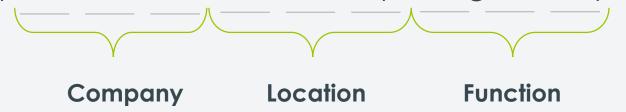
- Example of Locations:
 - 10 Aurora Falls
 - 15 Columbus
 - 20 Grand Junction
 - 25 Omaha
 - 30 Denver
 - 35 North Platte
 - 40 Bismarck
 - 45 Middleton
 - 50 Albany
 - 55 Gold Springs
 - 60 Rochester

Example of Functions:

- 01 Balance Sheet
- 10 General and Administration
- 12 Accounting and Finance
- 14 Customer Service
- 16 Human Resources
- 18 Information Technology
- 20 Marketing
- 24 Sales
- 26 Legal
- 28 Corporate Development
- 32 Account Management

- 34 Operations
- 50 Plant Specific Operations
- 52 Plant Non-specific Operations
- 54 Telecommunication Operations
- 55 Sales and Service Operations
- 56 Account Service Rep's
- 86 Communication Assistants

- General Ledger Business Unit Structure
 - Up to 12 Position Field / Multiple Segment Options:



Company

segment will be non leading zero values only

Location

- segment for locations; make sure to leave room for future growth
- would be able to have up to 999 different Locations for each company

Function

- segment for functions; make sure to leave room for future growth
- would be able to have up to 999 different Functions for each company

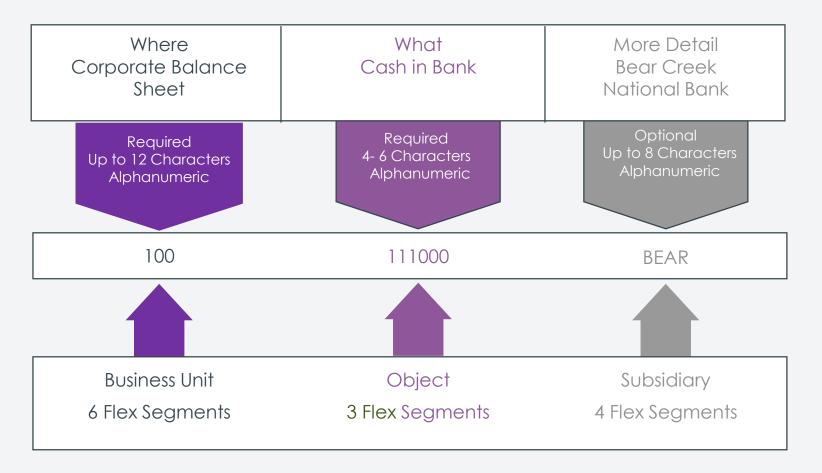
- Types of Business Units:
 - Balance Sheet (Assets, Liabilities, Retained Earnings) = Company #
 - Income Statement (Revenue & Expense) = Company, Location,
 Function
 - Warehouse/Location for PO Ship To = Company, Location

- Account Ranges (Object Format)
 - An object can be between 4-6 alphanumeric characters. Six is the maximum length and is recommended to allow for future growth.
 - This field is required on G/L transactions.

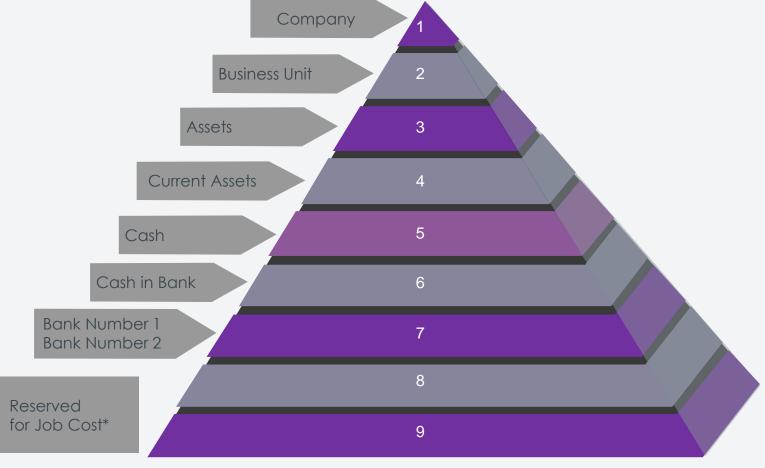
Account Range	Description
100000-199999	Assets
200000-299999	Liabilities
300000-399999	Equity
400000-599999	Revenue
600000-799999	COGS
800000-899999	SG&A
990000-999999	Statistical

- Subsidiary Format
 - Subsidiaries can be up to 8 alphanumeric characters. They can vary in length between sections of the chart.
 - This field is NOT required on G/L transactions; Only optional to provide additional detail if needed
 - Account Level Category Codes are another option (discussed later in this presentation)

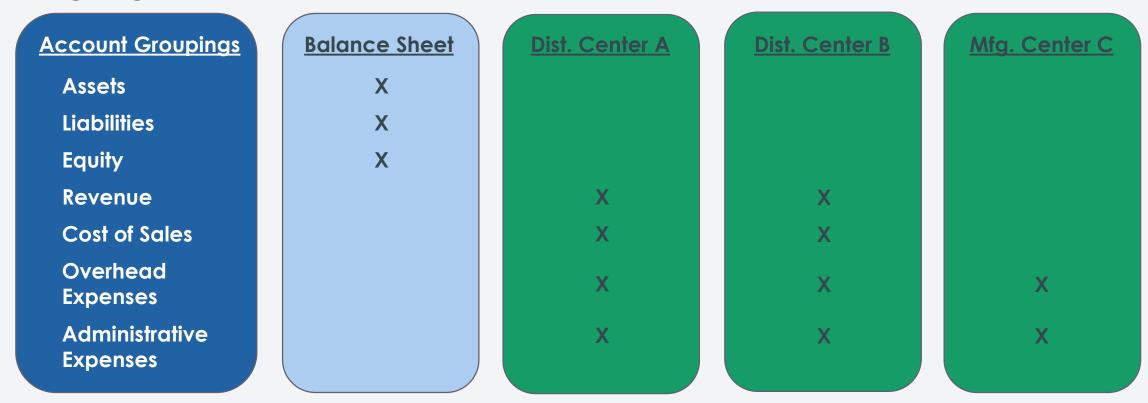
■ Business Units / Object / Subsidiary JDE Specifics:



■ Level of Detail: Reporting Hierarchy



Assigning Accounts to Business Units



Note: Accounts can be added by copying from one business unit to another to allow quick setup of new business units.

■ Example CofA Chart Structure – LOD 3 through 5

LOD	PEC	Object	Sub	Description	Comments
3	Ν	100000		Assets	
4	Ν	100100		Current Assets	
5	Ν	100200		Cash	
6	Ν	100300		External Cash	
7		100310		Cash in Bank - USD	
8		100310	XXX0001	Cash Bank Account 1	**Defined as Company # (XXX) and 4-digit Next Number
8		100310	XXX0002	Cash Bank Account 2	**Defined as Company # (XXX) and 4-digit Next Number
7		100320		Cash in Bank - EUR	
8		100320	XXX0001	Cash Bank Account 1	**Defined as Company # (XXX) and 4-digit Next Number
8		100320	XXX0002	Cash Bank Account 2	**Defined as Company # (XXX) and 4-digit Next Number
7		100400		Cash in Bank - German GAAP	
7		101000		Restricted Cash	
6	Ν	101010		Intercompany Cash	
5	Ν	120000		Accounts Receivable	
5	Ν	130000		Inventory	
5	Ν	140000		Prepaids	
5	Ν	160000		Intercompany A/R	
5	Ν	170000		CIP	
5	Ν	180000		Furniture, Fixtures, Equipment	

■ Example CofA Chart Structure – LOD 3 through 5

N 200000 Liabilities					
4 N 200100 Current Liabilities 5 N 200200 Accounts Payable 5 N 240000 Taxes Payable 5 N 240000 Other Current Liabilities 4 N 280000 Long Term Liabilities 3 N 300000 Equity 4 N 301000 Retained Earnings 4 N 400100 Sales Revenue 5 N 400100 Sales Revenue 6 Sales Revenue Costal Sales 5 N 401000 Intercompany Sales 4 N 500000 Costal Sales 5 N 501000 Costal Intercompany Sales 4 N 810000 Exempt Salar				Sub	
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A 990100 Headcount	3	Ν	990000		
770100 116000011	4		990100		Headcount
4 990200 Forecasting Inputs	4		990200		Forecasting Inputs

Ledger Types

- Some of the common ledger types include
 - AA Actual Amounts
 - AU Actual Units
 - BA Budget Amounts
 - BU Budget Units
 - CA Foreign Currency
 - XA Alternate Currency
 - AC Consolidation Amounts

G/L Database Structure

■ The General Ledger system uses the following key tables:

Data Type	Data File	Description
Business Unit Master	F0006	Stores B/U master infoCategory codes available
Account Master	F0901	Stores cost code structure infoCategory codes available
Account Balances	F0902	 Stores account balance details related to the various ledgers associated with each account in your cost code structures Subledgers create separate records
Account Ledger	F0911	Detail transactions for account balance amounts / quantity totalsAdvanced cost types are recorded

Category Codes

- Category codes... What are they?
 - Can be attached to:
 - Business Units (i.e., type of business units, region, etc.)
 - G/L Account (i.e., type of account, reporting segmentations, etc.)
 - Address book records (i.e., to segment customers by region, salesman, or type)
 - Item Master/Branch (i.e., product classes, types of materials, etc.)
 - Quantity and lengths:
 - Business Units 40 3-position and 10 8-position alphanumeric fields
 - G/L Accounts 20 3-position and 23 10-position fields (total 43)
 - Address Book 30 3-position alphanumeric fields
 - Item Master / Branch 13 3-position and 10 6-position alphanumeric fields

Category Codes

- Account Level Category Codes
 - Used to group accounts for reporting purposes such as Airfare,
 Office Supplies, statutory reporting, etc.
 - Standardization across zones is recommended
 - Normally assigned to Object/Subs in Master Chart and copied to required Business Units. Can also be updated at the Master Chart level and exploded to BU's as needed
 - Subsidiary usage can also be improved with the improvements designed for object accounts and account level category codes

Category Codes

Automotive Company



Industrial Company



Other Company



Category codes assigned to each business unit:

	Distribution Center A	Mfg <u>Center C</u>	Distribution Center B	Mfg. <u>Center C</u>	Marketing <u>Division</u>	Balance <u>Sheet</u>
Product	BK	BK	AC	RP		
Region	CE	CE	EC	WC		
Division	IT	FT	IT	IT	TY	

Product = Bikes

Category codes

Division International Category codes

Income Statement



All Bikes BU Income Statement

Income Statement



All International Income Statement

Product

- BK = Bikes
- AC= Accessories
- RP = Repairs

Region

- CE = Central US
- EC = East Coast
- WC = West Coast

Division

- IT = International
- TY = Toys
- FT = Fitness

Subledgers

- Subledger Format
 - Address book 'A' subledger type
 - Opportunity to use for employee expense reporting
 - Work order 'W' subledger type
 - Unassigned 'X' subledger type
 - Vendor/Customer Name change to 'A' type and leverage address book
 - Allocations "From" change to 'C' type and leverage business units
 - Item category code change to 'l' type and leverage all attributes of item master
 - Project Code change to 'C' type and leverage job cost business units

Note: The Subledger field has a limit of 8 characters. Business Units > 8 characters will not populate correctly.

Subledgers

Question to answer: What information is necessary to analyze at the CoA account level vs. what transaction information is necessary for drill down purposes?

Subledger Level	Transaction Level
Specific data attributes which can be incorporated into G/L CoA	 Subsystem transactions which update specific G/L CoA accounts
 Ability to track additional detail without adding more G/L accounts 	 Ability to have individual transactions summarize at typical G/L account balance level
 Same level of detail within account balance analysis as typical cost code structures Estimate to complete analysis 	 Summarized G/L account analysis If limited/few transactions within each G/L account, question if structure is adequately proportioned
 Account balance inquiry or Trial balance applications can summarize at the G/L account level or individual Subledger level 	Ability to drill into G/L accounts for transaction level of detail

- Cost Objects (Advanced Cost Accounting)
 - Advanced Cost Accounting helps you identify which customers, products, activities, and internal processes add value— and which do not
 - 4 cost type fields to utilize (item number takes the 5th)
 - Typically track customer and/or product data in the cost objects
 - Examples:
 - Departments
 - Types of services
 - Locations
 - Projects
 - If any of these values can be derived from an account category code, then cost objects should not be used for this data

Alternative to creating lots of detail in your CofA, but creates the ability to drive more detail into your General Ledger detail transactions.

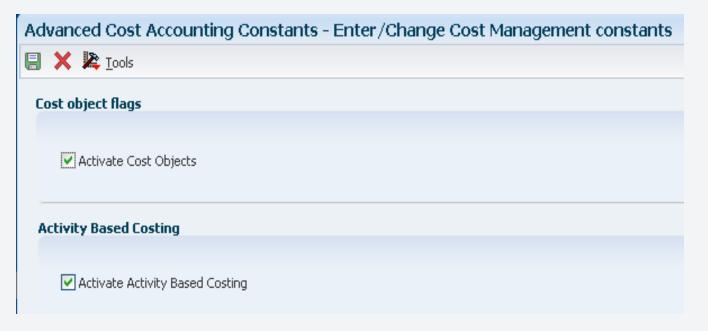
- Advanced Cost Accounting (ACA) is also known as:
 - ABC Activity-Based Costing
 - ACA Advanced Cost Accounting (official name)
 - CMS Cost or Profit Management System
 - EPS Enterprise-wide Profitability Solution (original name)
 - System 16

- ACA integrates with the following modules
 - General Accounting
 - Accounts Payable
 - Accounts Receivable
 - Inventory Management
 - Manufacturing Accounting
 - Product Costing
 - Procurement Management
 - Sales Order Management
 - Transportation Management

- Cost Objects (Advanced Cost Accounting)
 - Things to consider:
 - Identify transactions that require additional data
 - Financial (A/R, A/P, G/L)
 - Procurement
 - Sales
 - Transportation
 - Common data points to track
 - Customer attributes (Customer number, Region, Sales Territory)
 - Product attributes (Product Line, Product Number)
 - Guiding principle is to directly link financial transactions (F0911) to specific customers and products for additional reporting/analysis

- The Cost Management Constants (P1609) off menu G1641 controls how the system should process information.
 - Flex Accounting rules will be setup to determine how to populate the cost object fields when creating Journal Entries.

<u>Note</u>: All batch programs need to be configured to write the lowest level of detail to the G/L in order to take advantage of this functionality.

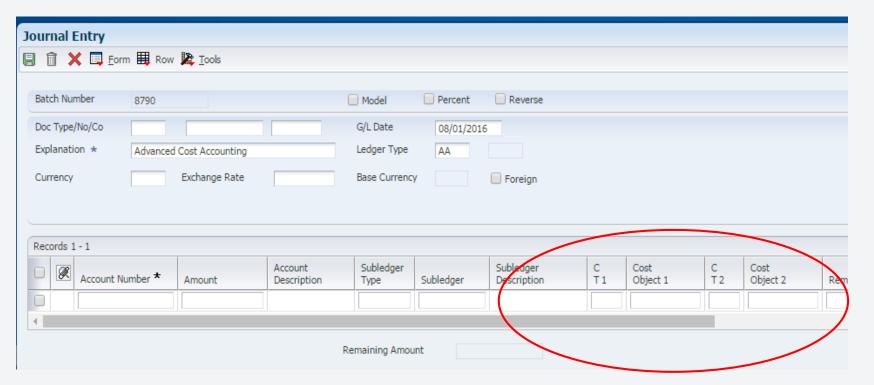


Activate Activity Based Costing (For Cost Analyzer)

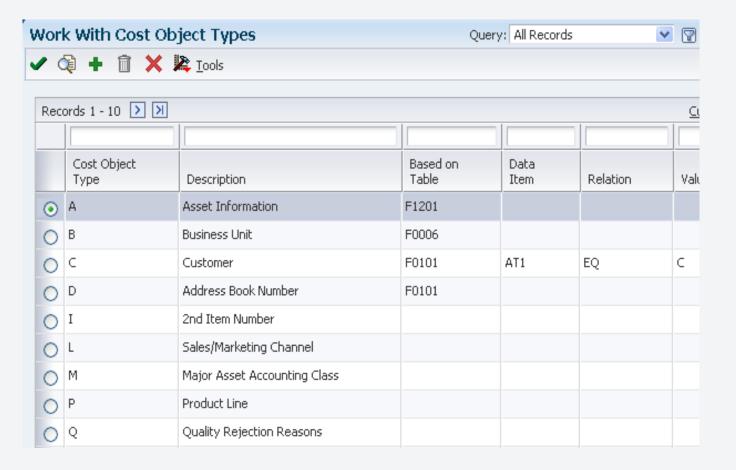
Enable Product Cost Detail



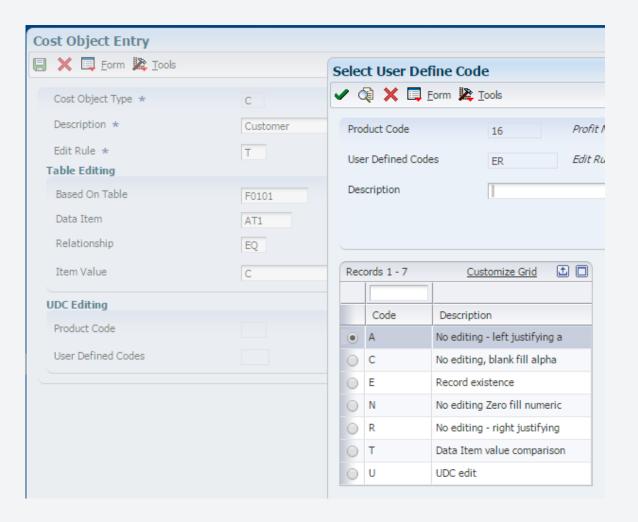
Once the Activate Cost Objects is flagged, the cost object fields are activated in Accounts Payable, General Accounting, Fixed Assets, Sales Orders, Work Orders and Purchasing.



- Cost Objects Types (P1620)
 - You must setup each type of data that you want to track as a Cost Object before you are able to setup flex accounting rules.



- Cost Objects Types (P1620)
 - Edit Rule Values:



Account Edit Setup

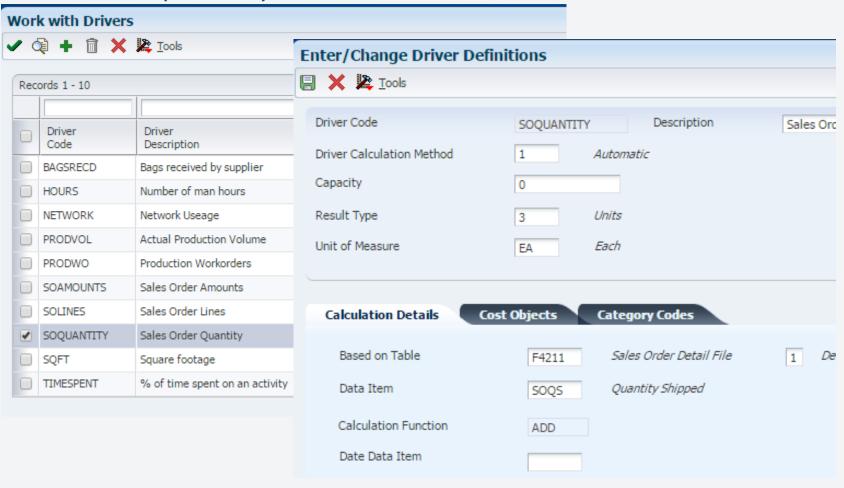
 Accounts by Business Unit (P0901) off menu G09411 has an ACA row exit.



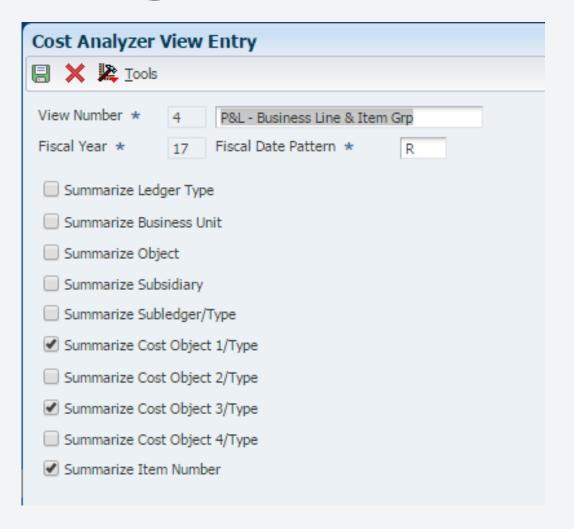
<u>Note</u>: Based on this setup, the account is specific to one cost object type. If the information setup in the Edit Code conflicts with the information in the Flexible Accounting system, an error will occur.

- Cost Analyzer Functionality
 - R1602 Post to Cost Analyzer Balance File (F1602)
 - The Cost Analyzer (F1602) table is similar to the Account Balances (F0902) table, except it also includes the five cost objects and 14 additional buckets for year-todate balances by cost object.
 - Important Notes:
 - It can be used for "what if" analysis through OLAP (on-line analytical processing) and other reporting tools without affecting the integrity of the general ledger.
 - The ability to associate cost objects with accounts for reporting eliminates the need to setup your chart of accounts at the detail product or customer level.

Driver Calculation Definition (P1630)



- Cost Analyzer Functionality
 - Cost Analyzer View Setup
 - P1603

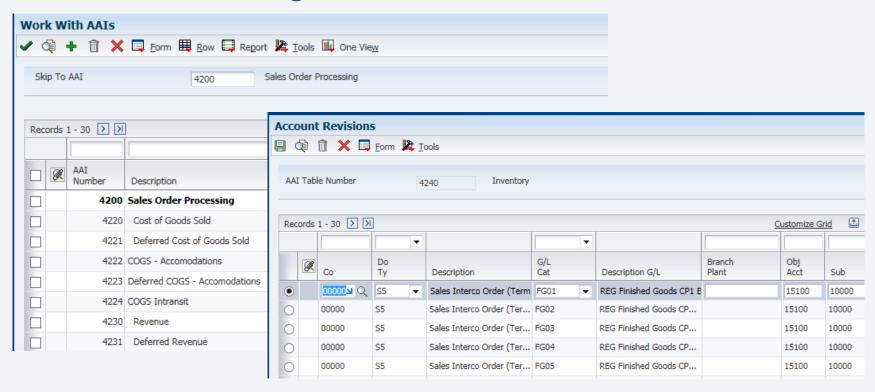


Activity Based Drivers

- Volumes, such as number of sales order lines per customer, can be calculated automatically from transaction data in the sales, purchasing, and work order systems. Automatic driver calculations can be based on many operational files, such as:
 - Freight Audit History (F4981) number of purchase orders containing freight per supplier, number of sales orders containing freight per customer, etc. (This file was added as based on file in Release ERP 9.)
 - Item Ledger (F4111) number of receipts per item, quantity scrapped by product group, number of completions per branch/plant, etc.
 - Purchase Order Detail (F4311) number of purchase orders per item, quantity purchased by supplier, number of purchase orders per buyer, etc.
 - Sales Order Detail/History (F4211/F42119) number of sales orders per item or customer group, number of quote orders per item, etc.
 - Work Order Master File (F4801) number of work orders per item, etc.
 - Work Order Routing (F3112) production hours by work center or item, quantity produced by work center, etc.

DMAAIs

■ Distribution / Manufacturing AAIs:



- Setup by Company / Order Type / G/L Class Codes
- Branch Plant and Subsidiary can be "flexed"

- Flexible accounting provides greater flexibility in recording accounting information associated with manufacturing / distribution transactions.
 - Determine what can be flexed:

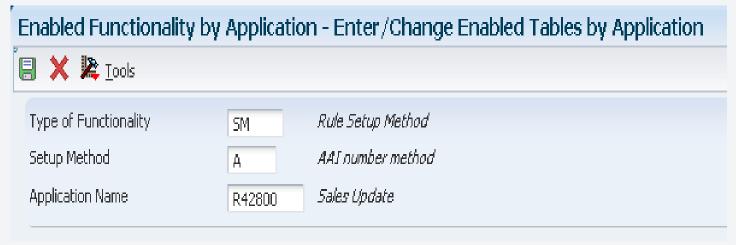
Account Segment	Works with flexible format?	Character limit
Business Unit	Yes	12
Object	No	6
Subsidiary	Yes	8
Subledger (F0911 only)	Yes	8

Note: Branch plant field can be broken into as many as 6 segments with a total of 12 characters. The subsidiary can be broken into up to 4 segments with a maximum of 8 characters.

- Enabling Flex Accounting
 - Flex Accounting must be enabled in all applications to have ACA work. This
 is usually accomplished through a processing option setting in the
 interactive or batch application.
 - Examples:
 - R42800 Sales Update
 - R4312 Purchase Receipts
 - R4314 Match Voucher to Open Receipts
 - P43291 Landed Cost
 - R4981 Freight Update

Note: Flex Accounting is not currently integrated with Financials.

- Establishing the Rule Define the Setup Rule Method
 - Enable Functionality by Application (P16902) is used to define the Rule and establish the relationship of programs to tables.
 - Setup Methods are:
 - O Object
 - A AAI
 - C Combination of both Object and AAI



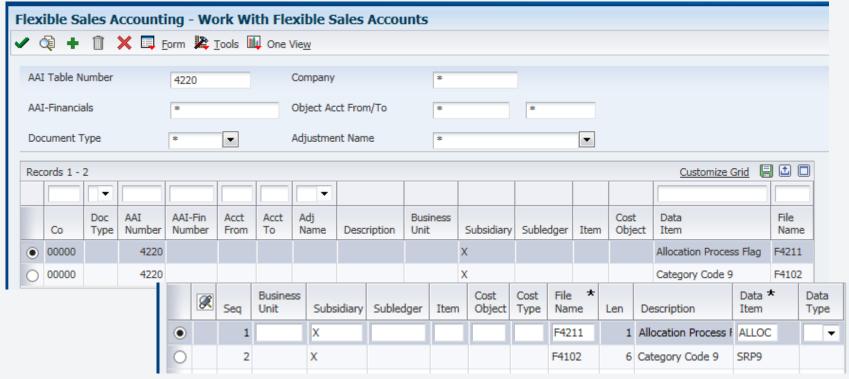
<u>Note</u>: If the setup method is a combination of both Object and account, and there is flex information setup to flex a specific field differently based on object vs AAI, Object will take precedence.

- Establishing Program / Table Relationships
 - Define the tables associated with the programs to be flexed.



Note: Though it would appear that the user is able to add any table to the Enable Functionality form for any application module, we cannot guarantee that all EnterpriseOne tables will work for all application modules supporting flex accounting.

■ Flexible Sales Accounting (P40296):



- Ability to "flex" key values into the General Ledger detail file (F0911)
- Branch Plant / Subsidiary / Advanced Cost Types (Not Object!)
- Specific DMAAIs utilize <u>related</u> key transactional and master data fields

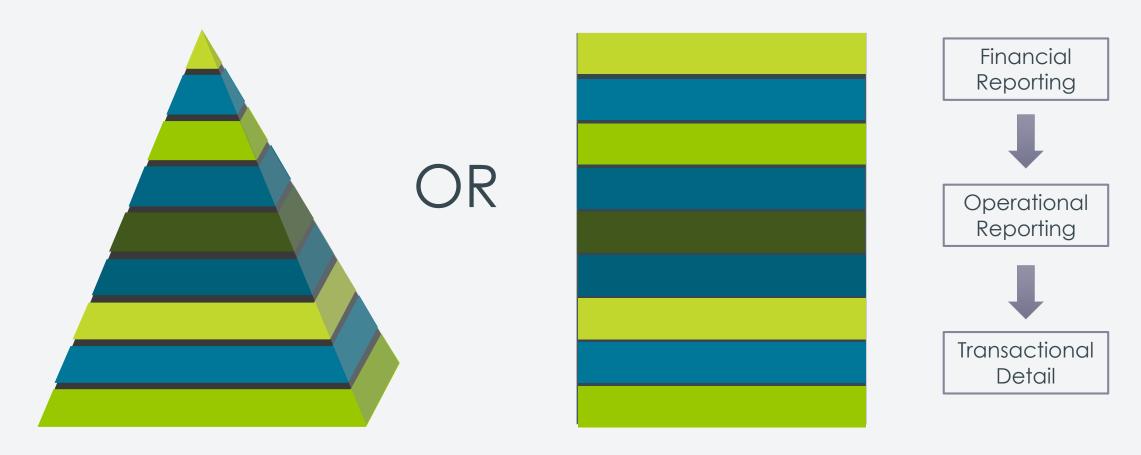
- In summary:
 - Creates the ability to drive more detail into your CofA, thru:
 - More detailed Business Units and Subsidiaries (not Objects)
 - Use of Subledgers
 - No additional G/L accounts to maintain (F0901)
 - Additional records in your account balance file (F0902)
 - However....
 - More G/L Accounts to maintain (F0901)
 - More transactions in your General Ledger (F0911)
 - More time during close to perform consolidation type functions

CofA Master Data Maintenance

- COA Hierarchy Maintenance / MDM
 - Centralized COA maintenance process:
 - Need to follow a centralized process to cover COA and business unit routine maintenance
 - The role of a super user "Centralized CoA Owner / Gate-keeper" should be established. This resource should have a complete global understanding on how revenues and expenditures should be captured with the goal being to standardized operational and financial recording and reporting.
 - The Centralized CoA Owner(s) / Gate-keeper is responsible for making all adds, modifications, and deletions to the COA hierarchal structure. This includes companies, business units, profit centers, cost centers, object account, sub-accounts, category codes, plus all related hierarchical components that impact reporting and other integrated processes.
 - Security access should be modified so that the Centralized CoA owner / gate-keeper role has add, change, display, and deletion access. All other end-user roles should be restricted to display access mode only.
 - Identify Additional CofA SMEs incorporate into plan for Business Process Owners and MDM

CofA Conceptual Design

■ Volume of detailed records in JDE - Which is correct?



CofA Conceptual Design

- What could CofA changes in your G/L impact?
 - Current Reports (e.g. mapping)
 - Current reports
 - Historical data reporting
 - Financial AAI's
 - Distribution / Manufacturing AAI's (DMAAI's)
 - Flex Accounting Rules
 - Cost Objects
 - JDE system interfaces
 - Security

CofA Conceptual Design

Benefits

- Standardization of CofA in JDE (and potentially other systems)
- Flexible CofA design for future business growth
- Improved maintenance and reporting of G/L data
- Efficiencies in financial reporting and consolidations
- Master data management data integrity improvements
- Visibility to profitability by product, customer, other key drivers
- Optimized G/L vs. Information (elements) for reporting

Summary

- Main options for increasing reporting capabilities in your G/L:
 - Utilize a multi-segment B/U number structure
 - Standardize your Chart of Accounts (Objects / Subs)
 - Look to utilize non-primary attributes in Category Codes
 - Utilize Subledgers for Account Balance breakout
 - Utilize Advanced Cost Types for additional reporting capabilities in the G/L detail (F0911)
 - Utilize Flex Accounting to provide more detailed information into your General Ledger...

Summary

- Here are the options that we have discussed:
 - Business Unit Multiple Segments
 - Objects & Subsidiaries
 - Category Codes
 - Subledgers
 - Advanced Cost Types
 - DMAAIs / Flex Accounting

The key is to understand what the "end result" needs to be for reporting, in order to determine how to design your G/L...

Any questions?



Hear more from Grant Thornton

Tuesday

- Automating positive pay with
 Orchestrations | Mohammad Shujaat | 8:15
 a.m. CT
- Designing job cost code structures for effective cost management | Craig Davied | 11:15 a.m. CT
- Unleash the power of EDI 852 | Shrikant Gogate | 11:15 a.m. CT
- Use form extensions to turbocharge JD Edwards 9.2 | Mohammad Shujaat | 1:15 p.m. CT
- Extend JDE reporting with Oracle
 Analytics | Jeffrey Silverman and Matt
 Elfeldt, Greer Labs | 3:15 p.m. CT

Wednesday

- JDE's advanced pricing can handle the most complex pricing structures | Craig Davied | 7:30 a.m. CT
- A simplified guide to implementing lease accounting | Sam Johnson | 7:30 a.m. CT
- Creating workflows with JD Edwards
 Orchestrator | Dwight Moore | 8:45 a.m. CT
- The steps to JD Edwards Orchestrator | Anthony Palmisano | 12:45 p.m. CT
- Used enhanced RMA | Shrikant Gogate | 12:45 p.m. CT
- How general ledger can improve sales and operational reporting | Craig Davied | 2:00 p.m. CT
- A Covid migration: World to EnterpriseOne upgrade | David Kratzke | 4:00 p.m. CT
- Utilizing Orchestrator Studio for real estate | Sam Johnson | 4:00 p.m. CT

Thursday

- Stop Integrating & start InteGreat-ing|
 Mohammad Shujaat | 8:15 a.m. CT
- The benefits from upgrading from World to EnterpriseOne | Craig Davied | 10:00 a.m. CT
- Paperless AP automation journey An Orchestrator case study | David Kratzke and Matt Marfice, Watson Land Company | 10:00 a.m. CT
- Step by step: Evaluate the effectiveness of your EAM/CAM asset maintenance program | Steve Yniguez | 11:15 a.m. CT
- IoT methods for reporting, dashboarding & customer portal using Orchestrator and CafeOne | Jordan Myers | 11:15 a.m. CT
- Manage your joint venture needs in JDE |
 Craig Davied | 1:15 p.m. CT





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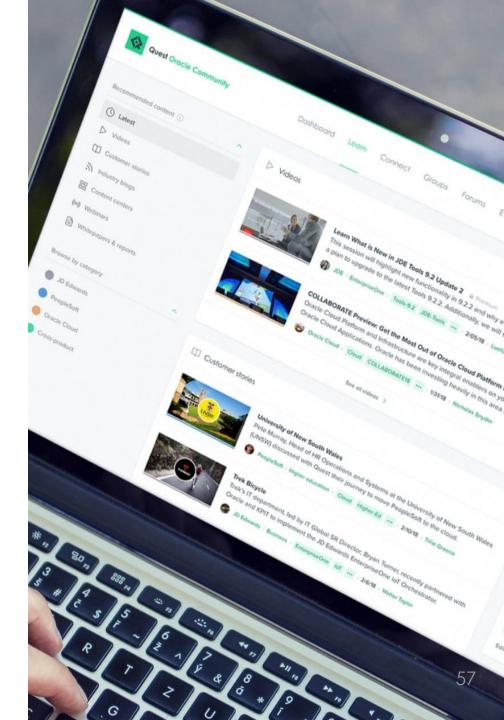
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