



Mission Oriented Business Integration Services

Contract No: TXMAS-8-874030

Contract Period: October 1, 1997 to September 30, 2017
Price List current through modification PS0036 dated March 27, 2013

Contractor Grant Thornton LLP
Contracting Address: 333 John Carlyle St., Suite 500
Phone: 703-837-4468
Fax: 703-837-4455

Texas Address: 112 East Pecan Street, Suite 2800
Phone: 210-881-1800
Fax: 210-881-1805

Contractor Website: www.grantthornton.com

Contract Administration: Karin Whitwood
Phone: 703-837-4468
Fax: 703-837-4455
Email:
GPSStateandLocalGovtContracts@us.gt.com
or Karin.Whitwood@us.gt.com

Business Size: Large
All prices shown are net

CUSTOMER INFORMATION

1a. Table of Awarded Special Item Numbers (SINS) and Pricing

Grant Thornton’s awarded Special Item Numbers are provided in the following Table. Descriptions of services are provided in Section 1a.1, below and labor hour prices and are provided on pages 12 through 15.

SIN 874-1, 1RC	Integrated Consulting Services
SIN 874-4, 4RC	Training Services
SIN 874-6, 6RC	Acquisition Management Support
SIN 874-7, 7RC	Program and Project Management

Table of Awarded Special Item Numbers

1a.1 Description of Services

SIN 874-1 and 1RC Integrated Consulting Services

Management Consulting Services

Grant Thornton is a leading professional services firm specializing in management consulting and accounting services. The firm provides exceptional service to a variety of organizations including all segments of the public sector. Grant Thornton has a solid reputation for excellence in providing management, organizational, and business services, and takes pride in its strength to combine systems methods and skills with operational expertise. A genuine concern for clients coupled with a commitment to keeping the highest professional standards has earned the firm a reputation for dedicated service and distinctive work. Grant Thornton LLP maintains offices throughout the United States and serves clients worldwide through Grant Thornton International. Specifically, our consulting services provided under GSA’s MOBIS (874-1) include:

- Strategic Leadership
- Business Process Improvement
- Human Resource Management
- Performance Management and Results

Facilitation Services

With the increasing demands in today’s workplace, meetings need to be well-managed, and result in a tangible work product. Grant Thornton provides alternatives to the traditional meeting format for workgroup collaboration. Our facilitators have years of experience facilitating both large and small client groups to improve productivity. We offer assistance to clients in a variety of collaborative efforts including:

- General Meeting Facilitation
- Electronic Meeting Room Support
- Electronic Meeting Facilitation
- Process Action Team Facilitation
- Team Infrastructure Assessment.

Survey Services

Clarifying missions and measuring progress toward goals is a constant concern for government agencies. Today’s organizations are using surveys to quantify performance of procedures and

processes or as a tool to assess readiness for change. Grant Thornton can help agencies by designing, administering and analyzing surveys for customer and employee satisfaction, policy analysis, budget standards and process improvement.

Advisory and Assistance Services

Grant Thornton provides valuable perspective, focused advice, comprehensive management tools and personalized support to allow our clients to better understand and analyze program performance.

Grant Thornton support its clients in research and development standards, expertise on program evaluation framework to support analysis of program effectiveness and efficiency, studies to enhance or develop solutions in program cost efficiency, operational effectiveness and overall organizational performance, mission support services ranging from strategic guidance for planning to the introduction of new methodologies and best practices. These support services include Operational Analysis, Organizational Assessment and Planning, Business Case Analysis, Performance Improvement, Business Process Reengineering, Business Transformation Assessment, Regulatory Compliance and Transactional Analysis.

SIN 874-4 and 4RC - Training Services

Adapting to changes and discovering how to employ resources in the most productive manner is a challenging role for every government agency. Government personnel need a firm understanding of what is expected of them and the concepts and techniques that can help them achieve their goals. Grant Thornton's training courses can help provide that understanding and give personnel at every level a solid foundation to build upon.

Grant Thornton offers an array of training. Several off-the-shelf courses are available and classes can be modified to suit specific client needs and/or circumstances. Training can be provided at the client site, at Grant Thornton's Training and Facilitation Center in Vienna, Virginia, at any of our offices in 55 major business cities across the nation, or at other agreed upon sites. Each of our classes can be provided in a "train the trainer" format to enable clients to become self-sufficient. Training courses available under MOBIS include:

- Business Strategic Planning
- Performance Measurement
- Information Technology Strategic Planning
- Business Process Reengineering (BPR)
- Activity-Based Cost Management
- A-76 Analysis
- Privatizing Government Services
- ISO 9000/14000.

SIN 874-6 and 6RC – Acquisition Management Support

Grant Thornton has a nationally recognized consulting practice in privatization, outsourcing and A-76. In particular, Grant Thornton is a proven leader in the implementation of the A-76 Program and privatization and outsourcing initiatives. Grant Thornton has experience in the areas of privatization and outsourcing dating back to the early 1980s, and is individually recognized throughout the government as a leader in these particular areas.

Our staff stays active on current issues and concerns in the Privatization/A-76 arena by participating widely in professional associations and keeping on top of the most current legislation in the area involving Commercial Activity studies, privatization and outsourcing.

Grant Thornton can provide assistance in the following areas (but not limited to):

- Project Planning and Organization
- Data Collection and Analysis
- Preparation of Performance Work Statement
- Quality Assurance Surveillance Plan
- Management/Technical Performance Plan
- Procurement Assistance
- Develop Cost Comparison Analysis
- Training

SIN 874-7 and 7RC – Program and Project Management

Project and Program Management is a core business function of Grant Thornton. We deliver consulting and support services that assist government agencies manage and deliver successful programs and projects for both mission-oriented and business support functions. We are widely recognized for leadership and successful application of leading edge principles and industry best practices to improve government project and project management operations at all levels.

Grant Thornton can provide project and program management assistance throughout the entire project, program or portfolio lifecycle in the following areas (but not limited to):

- Initiating and Planning
- Managing
- Controlling and Assessing/Evaluating
- Closing
- Integration Management

The assistance we offer spans the full spectrum of project and program management core functions and capabilities including scope, schedule, quality, cost, earned value, document, risk, knowledge, communications, procurement/contractor, reporting and risk management. The support provided by Grant Thornton is grounded in the concept of integration management to help our customers ensure that the elements comprising a project, program or portfolio are effectively coordinated and thus enable goal achievement.

1b. Identification of the Lowest Priced Model Number and Lowest Unit Price:

Not Applicable

1c. Labor Category Descriptions

Partner: Qualifications: Bachelor's Degree (BS/BA). At least ten years' experience in leading and providing technical direction to projects; demonstrated ability to provide guidance and direction for multiple projects; designing, implementing, and managing Federal government financial management engagements; and the capability to manage multi-task projects of high complexity. Typically has a series of professional certifications.

Major Functions: The Partner provides primary interface with client management personnel regarding strategic issues. He or she directs the completion of projects within estimated time frames and budget constraints, coordinates parties' efforts on tasks, and reviews work products for completeness and adherence to applicable regulations and customer requirements. The Partner also delivers, presents, and leads strategic level client meetings.

Director: Qualifications: Bachelor's Degree (BS/BA) in business, technical or related field. At least ten years progressive experience. Minimum of seven years leading and providing technical direction. Minimum of five years in project management and the capability to manage medium or large multi-task projects of high complexity. An advanced degree or certification in a related business field may be substituted for one year of experience.

Major Functions: The Director effectively manages the completion of projects within estimated time frames and budget constraints, coordinates parties' efforts on tasks, and reviews work products for completeness and adherence to applicable regulations and customer requirements. Manages client issues and provides feedback.

Experienced Senior Manager: Qualifications: Bachelor's Degree (BS/BA) in business, technical or related field. At least nine years progressive experience. Minimum of seven years leading and providing technical direction. Minimum of five years project management experience. An advanced degree or a certification in a related business field may be substituted for one year of experience.

Major Functions: The Senior Manager has taken on increasing responsibility in the design, implementation, and management of projects. They interface with the client on project specific issues, direct the completion of projects within estimated time frames and budget constraints, coordinate project specific parties, and review work products for completeness and adherence to applicable regulations and customer requirements.

Senior Manager I: Qualifications: An undergraduate degree and over eight years' progressive experience in leading projects, demonstrated ability to provide guidance and direction for specific projects or sub-tasks, and capability to manage multi-task projects of high complexity for Federal government clients.

Major Functions: Senior Managers have taken on increasing responsibility in the design, implementation, and management of projects. They interface with the client on project specific issues, direct the completion of projects within estimated time frames and budget constraints, coordinate project specific parties, and review work products for completeness and adherence to applicable regulations and customer requirements.

Senior Manager II: Qualifications: An undergraduate degree and over six years' progressive experience in leading projects, demonstrated ability to provide guidance and direction for specific projects or sub-tasks, and capability to manage multi-task projects of high complexity for Federal government clients.

Major Functions: Senior Managers have taken on increasing responsibility in the design, implementation, and management of projects. They interface with the client on project specific issues, direct the completion of projects within estimated time frames and budget constraints, coordinate project specific parties, and review work products for completeness and adherence to applicable regulations and customer requirements.

Manager I: Qualifications: Specialized knowledge and expertise and/or an advanced degree, five or more years of progressively responsible experience in leading engagements, demonstrated ability to manage a project and to provide guidance and direction for specific projects or sub-tasks, and increasing responsibility in design, implementation, and management of projects.

Major Functions: The Manager interfaces with the client on a day-to-day basis, directs the completion of project specific tasks within estimated time frames and budget constraints, manages the day-to-day activities of the project team, and reviews work products for quality, completeness, and adherence to applicable regulations and customer requirements. This position ensures the project team's conformance with work standards, and coordinates work effort with involved parties to ensure problem resolution and client satisfaction. The Manager also delivers presentations and leads client meetings.

Manager II: Qualifications: Specialized knowledge and expertise and/or an advanced degree, four or more years of progressively responsible experience in leading engagements, demonstrated ability to manage a project and to provide guidance and direction for specific projects or sub-tasks, and increasing responsibility in design, implementation, and management of projects.

Major Functions: The Manager interfaces with the client on a day-to-day basis, directs the completion of project specific tasks within estimated time frames and budget constraints, manages the day-to-day activities of the project team, and reviews work products for quality, completeness, and adherence to applicable regulations and customer requirements. This position ensures the project team's conformance with work standards, and coordinates work effort with involved parties to ensure problem resolution and client satisfaction. The Manager also delivers presentations and leads client meetings.

Manager III: Qualifications: Specialized knowledge and expertise and/or an advanced degree, three or more years of progressively responsible experience in leading engagements, demonstrated ability to manage a project and to provide guidance and direction for specific projects or sub-tasks, and increasing responsibility in design, implementation, and management of projects.

Major Functions: The Manager interfaces with the client on a day-to-day basis, directs the completion of project specific tasks within estimated time frames and budget constraints, manages the day-to-day activities of the project team, and reviews work products for quality, completeness, and adherence to applicable regulations and customer requirements. This position ensures the project team's conformance with work standards, and coordinates work effort with involved parties to ensure problem resolution and client satisfaction. The Manager also delivers presentations and leads client meetings.

Senior Associate I: Qualifications: Bachelor's Degree (BS/BA) in business, technical or related field and at least three years of progressively responsible experience in consulting and/or directly relevant industry experience in all aspects of project or task management. Minimum of two years of experience acting in a technical or functional lead capacity. Proficient in the use of firm tools to better support the overall program objectives and goals. Other experience includes demonstrated leadership skills and demonstrated ability to identify and define business and technical needs. An

advanced degree or professional certification in a related business field may be substituted for one year of experience.

Major Functions: The Senior Associate provides technical knowledge in their area of expertise, works individually and on teams to support the completion of project specific tasks within estimated time frames and budget constraints and interface with the client on a day-to-day basis. In addition, the Senior Associate supports the development of solutions that address organization challenges, support project objectives often by leading assigned engagement tasks to completion within scope and budget constraints, while ensuring deliverable requirements are met.

Senior Associate II: Qualifications: Bachelor's Degree (BS/BA) in business, technical or related field and at least three years of progressively responsible experience in consulting and/or directly relevant industry experience in all aspects of project or task management. Minimum of one year of experience acting in a technical or functional lead capacity. Proficient in the use of firm tools to better support the overall program objectives and goals. Other experience includes demonstrated leadership skills and demonstrated ability to identify and define business and technical needs. An advanced degree or certification in a related business field may be substituted for one year of experience.

Major Functions: The Senior Associate provides technical knowledge in their area of expertise, works individually and on teams to support the completion of project specific tasks within estimated time frames and budget constraints and interface with the client on a day-to-day basis. In addition, Senior Associates support the development of solutions that address organizational challenges, support project objectives often by leading assigned engagement tasks to completion within scope and budget constraints, while ensuring deliverable requirements are met.

Senior Associate III: Qualifications: Bachelor's Degree (BS/BA) in business, technical or related field and at least two years of progressively responsible experience in consulting and/or directly relevant industry experience in all aspects of project or task management. Proficient in the use of firm tools to better support the overall program objectives and goals. Other experience includes demonstrated leadership skills and demonstrated ability to identify and define business and technical needs. An advanced degree or certification in a related business field may be substituted for one year of experience.

Major Functions: The Senior Associate provides technical knowledge in their area of expertise, works individually and on teams to support the completion of project specific tasks within estimated time frames and budget constraints and interface with the client on a day-to-day basis. In addition, Senior Associates support the development of solutions that address organizational challenges, support project objectives often by leading assigned engagement tasks to completion within scope and budget constraints, while ensuring deliverable requirements are met.

Associate I: Qualifications: Bachelor's Degree (BS/BA) in business, technical or related field or up to two years of progressively responsible experience in consulting and/or directly relevant industry experience in support of projects or tasks. An advanced degree or certification in a related business field may be substituted for one year of experience.

Major Functions: The Associate provides a variety of project support involving finance, business processes, and technology from a risk services and management consulting standpoint. Each Associate will provide support to projects ranging from process improvement and strategic alignment to technology security. The Associate will work closely with staff, managers, and partners on all phases of project planning, engagement management, and wrap up.

Associate II: Qualifications: Bachelor's Degree (BS/BA) in business, technical or related field or up to one year of progressively responsible experience in consulting and/or directly relevant industry experience in support of projects or tasks. An advanced degree or certification in a related business field may be substituted for one year of experience.

Major Functions: The Associate provides a variety of project support involving finance, business processes, and technology from a risk services and management consulting standpoint. Each associate will be exposed to projects ranging from process improvement and strategic alignment to technology security. The Associate will work closely with staff, managers, and partners on all phases of project planning, engagement management, and wrap up.

Senior Consultant I: Qualifications: An undergraduate degree, three or more years of progressively responsible experience in performing and participating in engagements, specific experience in one or more key project areas, demonstrated ability to provide guidance and direction for specific projects or sub-tasks, and increasing responsibility in design, implementation, and management of projects.

Major Functions: Senior Consultants provide technical knowledge in their area of expertise, work individually and on teams to support the completion of project specific tasks within estimated time frames and budget constraints and interface with the client on a day-to-day basis. In addition, Senior Consultants apply their specific expertise to the practical issues they identify or those presented by the client. They also help to formulate solutions, prepare reports, studies, and documentation, and support presentations and client meetings.

Senior Consultant II: Qualifications: An undergraduate degree, two or more years of progressively responsible experience in performing and participating in engagements, specific experience in one or more key project areas, demonstrated ability to provide guidance and direction for specific projects or sub-tasks, and increasing responsibility in design, implementation, and management of projects.

Major Functions: Senior Consultants II provide technical knowledge in their area of expertise, work individually and on teams to support the completion of project specific tasks within estimated time frames and budget constraints and interface with the client on a day-to-day basis. In addition, Senior Consultants apply their specific expertise to the practical issues they identify or those presented by the client. They also help to formulate solutions, prepare reports, studies, and documentation, and support presentations and client meetings.

Senior Consultant III: Qualifications: An undergraduate degree, one or more years of progressively responsible experience in performing and participating in engagements, specific experience in one or

more key project areas, demonstrated ability to provide guidance and direction for specific projects or sub-tasks, and increasing responsibility in design, implementation, and management of projects.

Major Functions: Senior Consultants III provide technical knowledge in their area of expertise, work individually and on teams to support the completion of project specific tasks within estimated time frames and budget constraints and interface with the client on a day-to-day basis. In addition, Senior Consultants apply their specific expertise to the practical issues they identify or those presented by the client. They also help to formulate solutions, prepare reports, studies, and documentation, and support presentations and client meetings.

Consultant I: Qualifications: An undergraduate degree, one or more years of progressively responsible experience participating in projects as a team member, and specific experience in one or more key project areas.

Major Functions: Consultants interface with the client on a day-to-day basis, assist in identifying problems, performs technical analysis, and devise feasible solutions, support the completion of project specific tasks within estimated time frames and budget constraints, and support presentations and client meetings.

Consultant II: Qualifications: An undergraduate degree, zero or more years of progressively responsible experience participating in projects as a team member, and specific experience in one or more key project areas.

Major Functions: Consultants interface with the client on a day-to-day basis, assist in identifying problems, performs technical analysis, and devise feasible solutions, support the completion of project specific tasks within estimated time frames and budget constraints, and support presentations and client meetings.

Intern: Qualifications: Qualified candidates are actively pursuing a Bachelor's or Master's degree.

Major Functions: Performs specifically assigned tasks in accordance with directions provided by Seniors Managers, Managers, Directors, and Partners.

2. **Maximum Order:** \$1,000,000
3. **Minimum Order:** \$100
4. **Geographic Coverage:** Worldwide
5. **Point(s) of Production:** Alexandria, Vienna, Fairfax, VA
Washington, DC
6. **Discount from List Prices or**



Statement of Net Price:	See Price List (Pages 8 through 11)
7. Quantity Discounts:	None
8. Prompt Payment Terms:	Net 30 days
9a. Notification that Government Purchase Cards are Accepted at or Below the Micro-Purchase Threshold:	Yes
9b. Purchase Cards are Accepted Above the Micro-Purchase Threshold:	Yes
10. Foreign Items:	None
11a. Time of Delivery:	Per Individual Task Order
11b. Expedited Delivery:	Items available for expedited delivery are noted in this price list.
11c. Overnight and 2-day Delivery:	N/A
11.d Urgent Requirements:	N/A
12. F.O.B. Points:	Destination
13a. Ordering Address(s):	Grant Thornton LLP 333 John Carlyle St. Suite 500 Alexandria, VA 22314
13b. Ordering Procedures:	For supplies and services, the ordering procedures information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.
14. Payment Address:	Grant Thornton LLP P.O. Box 71352 Chicago, IL 60694-1352
15. Warranty Provision:	N/A
16. Export Packing Charges:	N/A
17. Terms and Conditions of Government Purchase Card Acceptance:	N/A



18.	Terms and Conditions of Rental, Maintenance, and Repair:	N/A
19.	Terms and Conditions of Installation:	N/A
20.	Terms and Conditions of Repair Parts:	N/A
20a.	Terms and Conditions of other Services:	N/A
21.	List of Service Distribution Points:	N/A
22.	List of Participating Dealers:	N/A
23.	Preventive Maintenance:	N/A
24a.	Special Attributes:	N/A
24b.	Section 508:	N/A
25.	Data Universal Number System (DUNS):	12-815-9105
26.	Notification Regarding Registration in Central Contractor Registration Database:	Yes

Labor Category and Hourly Rates by SIN

Integrated Consulting Services – SIN 874-1

	PERIOD OF PERFORMANCE
	April 1, 2013 - September 30, 2017
LABOR CATEGORY	HOURLY RATE
PARTNER	\$ 281.71
DIRECTOR	\$ 283.46
EXPERIENCED SENIOR MANAGER	\$ 242.25
SENIOR MANAGER I	\$ 237.14
SENIOR MANAGER II	\$ 227.15
MANAGER I	\$ 175.64
MANAGER II	\$ 169.21
MANAGER III	\$ 149.92
SENIOR ASSOCIATE I	\$ 141.60
SENIOR ASSOCIATE II	\$ 128.25
SENIOR ASSOCIATE III	\$ 103.28
ASSOCIATE I	\$ 109.00
ASSOCIATE II	\$ 100.30

Based on 552.216-70 EPA may apply annually

	PERIOD OF PERFORMANCE				
	April 1, 2013 - September 30- 2013	October 1, 2013- September 30, 2014	October 1, 2014 - September 30, 2015	October 1, 2015 - September 30, 2016	October 1, 2016 - September 30, 2017
LABOR CATEGORY	HOURLY RATE	HOURLY RATE	HOURLY RATE	HOURLY RATE	HOURLY RATE
SENIOR CONSULTANT I	\$ 149.01	\$ 151.99	\$ 155.03	\$ 158.13	\$ 161.30
SENIOR CONSULTANT II	\$ 123.06	\$ 125.52	\$ 128.03	\$ 130.59	\$ 133.20
SENIOR CONSULTANT III	\$ 115.70	\$ 118.01	\$ 120.37	\$ 122.78	\$ 125.23
CONSULTANT I	\$ 102.24	\$ 104.26	\$ 106.37	\$ 108.50	\$ 110.67
CONSULTANT II	\$ 91.72	\$ 93.55	\$ 95.42	\$ 97.33	\$ 99.28
INTERN*	\$ 78.00	\$ 79.56	\$ 81.15	\$ 82.77	\$ 84.43

All prices shown are net

Training Services – SIN 874-4

LABOR CATEGORY	PERIOD OF PERFORMANCE				
	April 1, 2013 - September 30, 2013	October 1, 2013 - September 30, 2014	October 1, 2014 - September 30, 2015	October 1, 2015 - September 30, 2016	October 1, 2016 - September 30, 2017
	Number of Days/Price	Number of Days/Price	Number of Days/Price	Number of Days/Price	Number of Days/Price
Business Strategic Planning	1 Day \$4,315.58	1 Day \$4,315.58	1 Day \$4,315.58	1 Day \$4,315.58	1 Day \$4,315.58
Business Strategic Planning	2 Days \$8,631.17	2 Days \$8,631.17	2 Days \$8,631.17	2 Days \$8,631.17	2 Days \$8,631.17
Performance Measurement	1 Day \$4,315.58	1 Day \$4,315.58	1 Day \$4,315.58	1 Day \$4,315.58	1 Day \$4,315.58
Performance Measurement	2 Days \$8,631.17	2 Days \$8,631.17	2 Days \$8,631.17	2 Days \$8,631.17	2 Days \$8,631.17
Information Technology (IT) Strategic Planning	1 Day \$4,315.58	1 Day \$4,315.58	1 Day \$4,315.58	1 Day \$4,315.58	1 Day \$4,315.58
Information Technology (IT) Strategic Planning	2 Days \$8,631.17	2 Days \$8,631.17	2 Days \$8,631.17	2 Days \$8,631.17	2 Days \$8,631.17
Business Process Reengineering (BPR)	1 Day \$4,315.58	1 Day \$4,315.58	1 Day \$4,315.58	1 Day \$4,315.58	1 Day \$4,315.58
Business Process Reengineering (BPR)	2 Days \$8,631.17	2 Days \$8,631.17	2 Days \$8,631.17	2 Days \$8,631.17	2 Days \$8,631.17
Activity-Based Cost Management	1 Day \$4,315.58	1 Day \$4,315.58	1 Day \$4,315.58	1 Day \$4,315.58	1 Day \$4,315.58
Activity-Based Cost Management	2 Days \$8,631.17	2 Days \$8,631.17	2 Days \$8,631.17	2 Days \$8,631.17	2 Days \$8,631.17
A-76 Analysis	1 Day \$4,315.58	1 Day \$4,315.58	1 Day \$4,315.58	1 Day \$4,315.58	1 Day \$4,315.58
A -76 Analysis	2 Days \$8,631.17	2 Days \$8,631.17	2 Days \$8,631.17	2 Days \$8,631.17	2 Days \$8,631.17
Privatizing Government Services	1 Day \$4,315.58	1 Day \$4,315.58	1 Day \$4,315.58	1 Day \$4,315.58	1 Day \$4,315.58
Privatizing Government Services	2 Days \$8,631.17	2 Days \$8,631.17	2 Days \$8,631.17	2 Days \$8,631.17	2 Days \$8,631.17
ISO 9000/14000	1 Day \$4,315.58	1 Day \$4,315.58	1 Day \$4,315.58	1 Day \$4,315.58	1 Day \$4,315.58
ISO 9000/14000	2 Days \$8,631.17	2 Days \$8,631.17	2 Days \$8,631.17	2 Days \$8,631.17	2 Days \$8,631.17

- **Maximum class size – 40**
- **Course prices include materials, books, presentation supplies, and instruction costs**

All prices shown are net

Acquisition Management Support – SIN 874-6

	PERIOD OF PERFORMANCE
	April 1, 2013 - September 30, 2017
LABOR CATEGORY	HOURLY RATE
PARTNER	\$ 281.71
DIRECTOR	\$ 283.46
EXPERIENCED SENIOR MANAGER	\$ 242.25
SENIOR MANAGER I	\$ 237.14
SENIOR MANAGER II	\$ 227.15
MANAGER I	\$ 175.64
MANAGER II	\$ 169.21
MANAGER III	\$ 149.92
SENIOR ASSOCIATE I	\$ 141.60
SENIOR ASSOCIATE II	\$ 128.25
SENIOR ASSOCIATE III	\$ 103.28
ASSOCIATE I	\$ 109.00
ASSOCIATE II	\$ 100.30

Based on 552.216-70 EPA may apply annually

	PERIOD OF PERFORMANCE				
	April 1, 2013 - September 30- 2013	October 1, 2013- September 30, 2014	October 1, 2014 - September 30, 2015	October 1, 2015 - September 30, 2016	October 1, 2016 - September 30, 2017
LABOR CATEGORY	HOURLY RATE	HOURLY RATE	HOURLY RATE	HOURLY RATE	HOURLY RATE
SENIOR CONSULTANT I	\$ 149.01	\$ 151.99	\$ 155.03	\$ 158.13	\$ 161.30
SENIOR CONSULTANT II	\$ 123.06	\$ 125.52	\$ 128.03	\$ 130.59	\$ 133.20
SENIOR CONSULTANT III	\$ 115.70	\$ 118.01	\$ 120.37	\$ 122.78	\$ 125.23
CONSULTANT I	\$ 102.24	\$ 104.26	\$ 106.37	\$ 108.50	\$ 110.67
CONSULTANT II	\$ 91.72	\$ 93.55	\$ 95.42	\$ 97.33	\$ 99.28
INTERN*	\$ 78.00	\$ 79.56	\$ 81.15	\$ 82.77	\$ 84.43

All prices shown are net

Program and Project Management – SIN 874-7

LABOR CATEGORY	PERIOD OF PERFORMANCE
	April 1, 2013 - September 30, 2017
LABOR CATEGORY	HOURLY RATE
PARTNER	\$ 281.71
DIRECTOR	\$ 283.46
EXPERIENCED SENIOR MANAGER	\$ 242.25
SENIOR MANAGER I	\$ 237.14
SENIOR MANAGER II	\$ 227.15
MANAGER I	\$ 175.64
MANAGER II	\$ 169.21
MANAGER III	\$ 149.92
SENIOR ASSOCIATE I	\$ 141.60
SENIOR ASSOCIATE II	\$ 128.25
SENIOR ASSOCIATE III	\$ 103.28
ASSOCIATE I	\$ 109.00
ASSOCIATE II	\$ 100.30

Based on 552.216-70 EPA may apply annually

LABOR CATEGORY	PERIOD OF PERFORMANCE				
	April 1, 2013 - September 30- 2013	October 1, 2013- September 30, 2014	October 1, 2014 - September 30, 2015	October 1, 2015 - September 30, 2016	October 1, 2016 - September 30, 2017
LABOR CATEGORY	HOURLY RATE	HOURLY RATE	HOURLY RATE	HOURLY RATE	HOURLY RATE
SENIOR CONSULTANT I	\$ 149.01	\$ 151.99	\$ 155.03	\$ 158.13	\$ 161.30
SENIOR CONSULTANT II	\$ 123.06	\$ 125.52	\$ 128.03	\$ 130.59	\$ 133.20
SENIOR CONSULTANT III	\$ 115.70	\$ 118.01	\$ 120.37	\$ 122.78	\$ 125.23
CONSULTANT I	\$ 102.24	\$ 104.26	\$ 106.37	\$ 108.50	\$ 110.67
CONSULTANT II	\$ 91.72	\$ 93.55	\$ 95.42	\$ 97.33	\$ 99.28
INTERN*	\$ 78.00	\$ 79.56	\$ 81.15	\$ 82.77	\$ 84.43

All prices shown are net

The Service Contract Act (SCA) is applicable to this contract and it includes SCA applicable labor categories. The prices for the cited SCA labor categories are based on the U.S. Department of Labor WD Numbers identified in the SCA matrix as indicated above. The prices offered are based on the preponderance of where work is performed and should the Contractor perform in an area with lower SCA rates, resulting in lower wages being paid, the task order prices will be discounted accordingly.

The SCA matrix identifies the labor categories that fall under the requirements of the SCA.

SCA Eligible Contract Labor Category	SCA Equivalent Code - Title	WD Number
Intern*	01112 – General Clerk II	05-2103