

## Financial and Business Solutions

Contract No:	TXMAS-8-520030
Contract Period:	October 2, 2013 to June 3, 2018 Price List current through Modification PO0036 dated October 2 2013
Contractor Contracting Address:	Grant Thornton LLP 333 John Carlyle St., Suite 500 Phone: 703-837-4468 Fax: 703-837-4455
Texas Address:	112 East Pecan Street Suite 2800 Phone: 210-881-1800 Fax: 210-881-1805
Contractor Website:	<a href="http://www.grantthornton.com">www.grantthornton.com</a>
Contract Administration:	Karin Whitwood <a href="mailto:Karin.Whitwood@us.gt.com">Karin.Whitwood@us.gt.com</a> Phone: 703-837-4468 Fax: 703-837-4455
Business Size:	Large All prices shown are net

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**GRANT THORNTON SITE**

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SINs 520-5, 520-11, 520-12, 520-13

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LABOR CATEGORY	PERIOD OF PERFORMANCE				
	October 2, 2013 – June 3, 2014	June 4, 2014 – June 3, 2015	June 4, 2015 – June 3, 2016	June 4, 2016 – June 3, 2017	June 4, 2017 – June 3, 2018
	HOURLY RATE	HOURLY RATE	HOURLY RATE	HOURLY RATE	HOURLY RATE
Engagement Partner*	\$392.93	\$392.93	\$392.93	\$392.93	\$392.93
Partner/Principal*	\$300.94	\$300.94	\$300.94	\$300.94	\$300.94
Senior Manager	\$225.84	\$230.13	\$234.50	\$238.96	\$243.50
Manager	\$167.67	\$170.86	\$174.10	\$177.41	\$180.78
Senior Consultant	\$142.71	\$145.42	\$148.18	\$151.00	\$153.87
Consultant	\$98.76	\$100.64	\$102.55	\$104.50	\$106.48
Administrator	\$64.49	\$65.72	\$66.96	\$68.24	\$69.53

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SINs 520-7, 520-8

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LABOR CATEGORY	PERIOD OF PERFORMANCE				
	October 2, 2013 – June 3, 2014	June 4, 2014 – June 3, 2015	June 4, 2015 – June 3, 2016	June 4, 2016 – June 3, 2017	June 4, 2017 – June 3, 2018
	HOURLY RATE	HOURLY RATE	HOURLY RATE	HOURLY RATE	HOURLY RATE
Engagement Partner*	\$392.93	\$392.93	\$392.93	\$392.93	\$392.93
Partner/Principal*	\$300.94	\$300.94	\$300.94	\$300.94	\$300.94
Experienced Audit Senior Manager	\$297.34	\$302.99	\$308.75	\$314.61	\$320.59
Audit Senior Manager	\$225.84	\$230.13	\$234.50	\$238.96	\$243.50
New Audit Senior Manager	\$186.12	\$189.66	\$193.26	\$196.93	\$200.67
Experienced Audit Manager	\$185.83	\$189.36	\$192.96	\$196.62	\$200.36
Audit Manager	\$167.67	\$170.86	\$174.10	\$177.41	\$180.78
Senior Audit Associate II	\$117.02	\$119.24	\$121.51	\$123.82	\$126.17
Audit Associate II	\$98.76	\$100.64	\$102.55	\$104.50	\$106.48

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<b>New Audit Manager</b>	\$147.24	\$150.04	\$152.89	\$155.79	\$158.75
<b>Senior Audit Associate III</b>	\$142.71	\$145.42	\$148.18	\$151.00	\$153.87
<b>Senior Audit Associate I</b>	\$109.65	\$111.73	\$113.86	\$116.02	\$118.22
<b>Audit Associate I</b>	\$90.81	\$92.54	\$94.29	\$96.09	\$97.91
<b>Audit Assistant</b>	\$77.18	\$78.65	\$80.14	\$81.66	\$83.21

\*Based on 552.216-70 EPA may apply annually

**CLIENT/GOVERNMENT SITE**

SINs 520-5, 520-11, 520-12, 520-13

LABOR CATEGORY	PERIOD OF PERFORMANCE				
	October 2, 2013 – June 3, 2014	June 4, 2014 – June 3, 2015	June 4, 2015 – June 3, 2016	June 4, 2016 – June 3, 2017	June 4, 2017 – June 3, 2018
	HOURLY RATE	HOURLY RATE	HOURLY RATE	HOURLY RATE	HOURLY RATE
<b>Engagement Partner*</b>	\$392.93	\$392.93	\$392.93	\$392.93	\$392.93
<b>Partner/Principal*</b>	\$300.94	\$300.94	\$300.94	\$300.94	\$300.94
<b>Senior Manager</b>	\$191.00	\$194.63	\$198.33	\$202.10	\$205.93
<b>Manager</b>	\$141.80	\$144.49	\$147.24	\$150.04	\$152.89
<b>Senior Consultant</b>	\$120.70	\$122.99	\$125.33	\$127.71	\$130.14
<b>Consultant</b>	\$83.52	\$85.11	\$86.72	\$88.37	\$90.05
<b>Administrator</b>	\$64.49	\$65.72	\$66.96	\$68.24	\$69.53

SINs 520-7, 520-8

LABOR CATEGORY	PERIOD OF PERFORMANCE				
	October 2, 2013 – June 3, 2014	June 4, 2014 – June 3, 2015	June 4, 2015 – June 3, 2016	June 4, 2016 – June 3, 2017	June 4, 2017 – June 3, 2018
	HOURLY RATE	HOURLY RATE	HOURLY RATE	HOURLY RATE	HOURLY RATE
<b>Engagement Partner*</b>	\$392.93	\$392.93	\$392.93	\$392.93	\$392.93
<b>Partner/Principal*</b>	\$300.94	\$300.94	\$300.94	\$300.94	\$300.94

Experienced Audit Senior Manager	\$251.46	\$256.24	\$261.11	\$266.07	\$271.12
Audit Senior Manager	\$191.00	\$194.63	\$198.33	\$202.10	\$205.93
New Audit Senior Manager	\$157.41	\$160.40	\$163.45	\$166.55	\$169.72
Experienced Audit Manager	\$157.16	\$160.15	\$163.19	\$166.29	\$169.45
Audit Manager	\$141.80	\$144.49	\$147.24	\$150.04	\$152.89
Senior Audit Associate II	\$98.97	\$100.85	\$102.77	\$104.72	\$106.71
Audit Associate II	\$83.52	\$85.11	\$86.72	\$88.37	\$90.05
New Audit Manager	\$124.52	\$126.89	\$129.30	\$131.75	\$134.26
Senior Audit Associate III	\$120.70	\$122.99	\$125.33	\$127.71	\$130.14
Senior Audit Associate I	\$92.73	\$94.49	\$96.29	\$98.12	\$99.98
Audit Associate I	\$76.80	\$78.26	\$79.75	\$81.26	\$82.81
Audit Assistant	\$65.27	\$66.51	\$67.77	\$69.06	\$70.37

\*Based on 552.216-70 EPA may apply annually

**Labor Category Descriptions**

**Engagement Partner: Qualifications:** This individual has experience of ten or more years with seven or more years experience acting in a managerial capacity. An advanced degree or a four year degree in an appropriate technical field with an appropriate technical certification such as Certified Public Accountant (CPA), Certified Information Systems Auditor (CISA), Certified Information Systems Professional (CISP). Certification may be substituted for one year of work experience.

**Major Functions:** Has final authority in the conduct of the engagements and full responsibility for work performed. Negotiates and makes decisions for the Firm.

**Partner/Principal: Qualifications:** At least ten years' experience in leading and providing technical direction to projects; demonstrated ability to provide guidance and direction for multiple projects; designing, implementing, and managing Federal government financial management engagements; and the capability to manage multi-task projects of high complexity. Typically has a series of professional certifications.

**Major Functions:** The Partner provides primary interface with client management personnel regarding strategic issues. He or she directs the completion of projects within estimated time frames and budget constraints, coordinates parties' efforts on tasks, and reviews work products for completeness and adherence to applicable regulations and customer requirements. The Partner also delivers, presents, and leads strategic level client meetings.

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**Experienced Audit Senior Manager/Experienced Audit Senior Manager: *Qualifications:*** This individual has experience of seven or more years with three or more years experience acting in a managerial capacity. An advanced degree or a four year degree in an appropriate technical field with an appropriate technical certification such as Certified Public Accountant (CPA), Certified Information Systems Auditor (CISA), Certified Information Systems Professional (CISP). Certification may be substituted for one year of work experience.

***Major Functions:*** Responsible for leading multiple teams of professionals. Directs the work of manager, senior associates and associates and reviews, work papers and reports for accuracy and completeness.

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***Senior Manager: Qualifications:*** An undergraduate degree and over eight years' progressive experience in leading projects, demonstrated ability to provide guidance and direction for specific projects or sub-tasks, and capability to manage multi-task projects of high complexity for Federal government clients. Has several professional certifications.

***Major Functions:*** Senior Managers have taken on increasing responsibility in the design, implementation, and management of projects. They interface with the client on project specific issues, direct the completion of projects within estimated time frames and budget constraints, coordinate project specific parties, and review work products for completeness and adherence to applicable regulations and customer requirements.

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***Manager: Qualifications:*** Specialized knowledge and expertise and/or an advanced degree, five or more years of progressively responsible experience in leading engagements, demonstrated ability to manage a project and to provide guidance and direction for specific projects or sub-tasks, and increasing responsibility in design, implementation, and management of projects.

***Major Functions:*** The Manager interfaces with the client on a day-to-day basis, directs the completion of project specific tasks within estimated time frames and budget constraints, manages the day-to-day activities of the project team, and reviews work products for quality, completeness, and adherence to applicable regulations and customer requirements. This position ensures the project team's conformance with work standards, and coordinates work effort with involved parties to ensure problem resolution and client satisfaction. The Manager also delivers presentations and leads client meetings.

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***Experienced Manager/Audit Senior Manager: Qualifications:*** This individual has experience of five or more years with one or more years experience acting in a managerial capacity. An advanced degree or a four year degree in an appropriate technical field with an appropriate technical certification such as Certified Public Accountant (CPA), Certified Information Systems Auditor (CISA), Certified Information Systems Professional (CISP). Certification may be substituted for one year of work experience.

***Major Functions:*** Directs the work of senior associates and associates and reviews work papers and reports for accuracy and completeness.

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***Manager I/New Audit Senior Manager: Qualifications:*** This individual shall be a Certified Public Accountant and be in good standing with the AICPA and applicable state boards. The minimum education includes a bachelor's degree in accounting or business, and 80 hours of continuing professional education in the past two years that meets the government CPE requirements. At least 24 of the 80 hours of continuing education and training must be in subjects directly related to the government environment and to government auditing. A minimum of nine years' general audit experience is required, including two years' government audit experience.

***Major Functions:*** The responsibilities in this category include reviewing working papers, financial statements, and reports; conducting discussions with clients about the results of the work performed; directing manager, senior and junior level auditors; reviewing and approving work plans and programs; ensuring that assignments are carried out within the budgeted time and within delivery commitments; reviewing work papers, financial statements, and related reports for accuracy and completeness; following the progress of the engagement; and helping resolve accounting, auditing, and reporting problems as they arise. The Audit Senior Manager is regularly assigned on audit engagements in a managerial capacity.

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**Manager II/Experienced Audit Manager: *Qualifications:*** This individual shall be a Certified Public Accountant and be in good standing with the AICPA and applicable state boards. The minimum education includes a bachelor's degree in accounting or business, and 80 hours of continuing professional education in the past two years that meets the government CPE requirements. At least 24 of the 80 hours of continuing education and training must be in subjects directly related to the government environment and to government auditing. A minimum of seven years' general audit experience is required, including two years' government audit experience.

**Major Functions:** The responsibilities in this category include reviewing working papers, financial statements, and reports; conducting discussions with clients about the results of the work performed; directing senior and junior auditors; reviewing and approving work plans and programs; ensuring that assignments are carried out within the budgeted time and within delivery commitments; reviewing work papers, financial statements, and related reports for accuracy and completeness; following the progress of the engagement; and helping resolve accounting, auditing, and reporting problems as they arise. The Audit Manager is regularly assigned on audit engagements in a managerial capacity.

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**Manager III/Audit Manager: *Qualifications:*** This individual shall be a Certified Public Accountant and be in good standing with the AICPA and applicable state boards. The minimum education includes a bachelor's degree in accounting or business, and 80 hours of continuing professional education in the past two years that meets the government CPE requirements. At least 24 of the 80 hours of continuing education and training must be in subjects directly related to the government environment and to government auditing. A minimum of five years' general audit experience is required, including two years' government audit experience.

**Major Functions:** The responsibilities in this category include reviewing working papers, financial statements, and reports; conducting discussions with clients about the results of the work performed; directing senior and junior auditors; reviewing and approving work plans and programs; ensuring that assignments are carried out within the budgeted time and within delivery commitments; reviewing work papers, financial statements, and related reports for accuracy and completeness; following the progress of the engagement; and helping resolve accounting, auditing, and reporting problems as they arise. The Audit Manager is regularly assigned on audit engagements in a managerial capacity.

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**Senior Associate II/Senior Audit Associate II: *Qualifications:*** This individual has experience of three or more years and has an advanced degree or a four year degree in an appropriate technical field. Certification in an appropriate technical field may be substituted for one year of work experience.

**Major Functions:** Performs project duties and efforts under supervision and may direct and review work efforts of staff.

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**Senior Consultant: *Qualifications:*** An undergraduate degree, three or more years of progressively responsible experience in performing and participating in engagements, specific experience in one or more key project areas, demonstrated ability to provide guidance and direction for specific projects or sub-tasks, and increasing responsibility in design, implementation, and management of projects.

**Major Functions:** Senior Consultants II provide technical knowledge in their area of expertise, work individually and on teams to support the completion of project specific tasks within estimated time frames and budget constraints and interface with the client on a day-to-day basis. In addition, Senior Consultants II apply their specific expertise to the practical issues they identify or those presented by the client. They also help to formulate solutions, prepare reports, studies, and documentation, and support presentations and client meetings.

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**Consultant: *Qualifications:*** An undergraduate degree, up to two years of progressively responsible experience participating in projects as a team member, and specific experience in one or more key project areas.

**Major Functions:** Consultants interface with the client on a day-to-day basis, assist in identifying problems, performs technical analysis, and devise feasible solutions, support the completion of project specific tasks within estimated time frames and budget constraints, and support presentations and client meetings.

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**Associate II/Audit Associate II: *Qualifications:*** This individual has at a minimum zero-three years experience and has an advanced degree or four year degree in an appropriate technical field or minimum of two years college and actively working towards a four year degree and participating in the Firm's internship program. Certification in an appropriate technical field may be substituted for one year of work experience. ***Major Functions:*** Performs project procedures under supervision.

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**Supervisory Auditor/New Audit Manager: *Qualifications:*** This individual shall be a senior within the firm and have at least five years' general audit experience, including two years of government audit experience. Also required are a bachelor's degree in accounting or business, a CPA certificate or fulfillment of the CPA educational requirements in the state in which he or she is employed, and 80 hours of continuing professional education and training in the past two years that meets the government CPE requirements. At least 24 of the 80 hours of continuing education and training must be in subjects directly related to the government environment and government auditing.

***Major Functions:*** The responsibilities of the supervising auditor include independently performing a major segment of an audit, directing and instructing the work of senior and junior auditors, and reviewing the work done and directing revisions if necessary. The senior auditor makes decisions on routine accounting, auditing, and reporting matters and is regularly assigned on audit engagements in the capacity of Supervising Senior Auditor.

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**Senior Auditor I/Senior Audit Associate III: *Qualifications:*** This individual shall be a senior within the firm and have at least three years' general audit experience, including one year of government audit experience. Also required of the Senior Auditor I are a bachelor's degree in accounting or business, a CPA certificate or fulfillment of the CPA educational requirements in the state in which he or she is employed, and 80 hours of continuing professional education and training in the past two years that meets the government CPE requirements. At least 24 of the 80 hours of continuing education and training must be in subjects directly related to the government environment and to government auditing. ***Major Functions:*** The responsibilities of the Senior Auditor I include independently performing a major segment of an audit, directing and instructing the work of junior auditors, reviewing completed work, and directing revisions if necessary. The Senior Auditor makes decisions on routine accounting, auditing, and reporting matters with the assistance of the manager and partner, and is regularly assigned on audit engagements in the capacity of Senior Auditor.

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**Senior Auditor II/Senior Audit Associate I: *Qualifications:*** This individual shall be a senior within the firm and have at least two years' general audit experience, including one year of government audit experience. Also required of the Senior Auditor II are a bachelor's degree in accounting or business, a CPA certificate or fulfillment of the CPA educational requirements in the state in which he or she is employed, and 80 hours of continuing professional education and training in the past two years that meets the government CPE requirements. At least 24 of the 80 hours of continuing education and training must be in subjects directly related to the government environment and to government auditing.

***Major Functions:*** The responsibilities of the Senior Auditor II include independently performing a major segment of an audit, directing and instructing the work of junior auditors, reviewing completed work, and directing revisions if necessary. The Senior Auditor II makes decisions on routine accounting, auditing, and reporting matters with the assistance of the manager and partner, and is regularly assigned on audit engagements in the capacity of Senior Auditor.

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**Auditor/Audit Associate I: *Qualifications:*** The minimum educational requirements for a staff auditor include a bachelor's degree in accounting or business, a CPA certificate or fulfillment of the CPA educational requirements in the state in which he or she is employed, and 80 hours of continuing professional education and training in the past two years that meets the government CPE requirements. At least 24 of the 80 hours of continuing education and training must be in subjects directly related to the government environment and government auditing.

***Major Functions:*** The responsibilities in this category include performing specific audit steps under the supervision of a Senior Auditor. All activities of the Staff Auditor are supervised.

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**Audit Assistant:** *Qualifications:* The minimum educational requirements for an Audit Assistant include a High School diploma and at least 2 years of experience supporting government audit functions.

*Major Functions:* Interfaces with the audit staff on a day-to-day basis. Supports the completion of project specific tasks within estimated time frames and budget constraints. Supports presentations and client meetings. Progressive experience in office automation tools and participating on projects. Knowledgeable in computer based documentation and presentation techniques, technical typing and word processing. Integrates inputs from various sources to create a cohesive product. Prepares both graphical and narrative presentation material.

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**Administrator:** *Qualifications:* The minimum educational requirements for an Administrator include a High School diploma or equivalent. Minimum of one or more years experience providing government or business support functions.

*Major Functions:* Interfaces with the staff on a day-to-day basis. Supports the completion of project specific tasks within estimated time frames and budget constraints. Supports presentations and client meetings. Progressive experience in various office automation tools and participating on projects. Knowledgeable in computer based documentation and presentation techniques, technical typing and word processing. Integrates inputs from various sources to create a cohesive product. Prepares both graphical and narrative presentation materials.

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***CUSTOMER INFORMATION***

- 1a. Table of Awarded Special Item Numbers (SINS) and Pricing – (see price tables)**
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|---|---|
| <b>2. Maximum Order:</b>  | \$1,000,000.00  |
| <b>3. Minimum Order:</b>  | \$300.00  |
| <b>4. Geographic Coverage:</b>  | Worldwide   |
| <b>5. Point(s) of Production:</b>   | Alexandria, Fairfax, VA<br>Washington, DC   |
| <b>6. Discount from List Prices or Statement of Net Price:</b>  | See Price List  |
| <b>7. Quantity Discounts:</b>   | None  |
| <b>8. Prompt Payment Terms:</b>   | Net 30 days   |
| <b>9a. Notification that Government Purchase Cards are Accepted at or Below the Micro-Purchase Threshold:</b> | Yes   |
| <b>9b. Purchase Cards are Accepted Above the Micro-Purchase Threshold:</b>                                    | Yes   |
| <b>10. Foreign Items</b>  | None  |
| <b>11a. Time of Delivery:</b>   | Per Individual Task Order   |
| <b>11b. Expedited Delivery:</b>   | Items available for expedited delivery are noted in this price list.                |
| <b>11c. Overnight and 2-day Delivery:</b>   | N/A   |
| <b>11d. Urgent Requirements:</b>  | N/A   |
| <b>12. F.O.B. Points:</b>   | Destination   |
| <b>13a. Ordering Address(es):</b>   | Grant Thornton LLP<br>333 John Carlyle St.<br>Suite 500<br>Alexandria, VA 22314     |
| <b>13b. Ordering Procedures:</b>  | For supplies and services, the ordering procedures, information on Blanket Purchase |



Agreements (BPA's), and a sample BPA can be found at the GSA/FSS Schedule homepage ([fss.gsa.gov/schedules](http://fss.gsa.gov/schedules))

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|---|---|
| <b>14. Payment Address:</b>   | Grant Thornton LLP<br>33960 Treasury Center<br>Chicago, IL 60694-3900 |
| <b>15. Warranty Provision:</b>  | N/A   |
| <b>16. Export Packing Charges:</b>  | N/A   |
| <b>17. Terms and Conditions of Government Purchase Card Acceptance:</b>                     | N/A   |
| <b>18. Terms and Conditions of Rental, Maintenance, and Repair:</b>                         | N/A   |
| <b>19. Terms and Conditions of Installation:</b>  | N/A   |
| <b>20. Terms and Conditions of Repair Parts:</b>  | N/A   |
| <b>20a. Terms and Conditions of other Services:</b>   | N/A   |
| <b>21. List of Service Distribution Points:</b>   | N/A   |
| <b>22. List of Participating Dealers:</b>   | N/A   |
| <b>23. Preventative Maintenance:</b>  | N/A   |
| <b>24a. Special Attributes:</b>   | N/A   |
| <b>24b. Section 508:</b>  | N/A   |
| <b>25. Data Universal Number System (DUNS):</b>   | 12-815-9105   |
| <b>26. Notification Regarding Registration in Central Contractor Registration Database:</b> | Yes   |