

Due diligence services for the construction industry

Leaving no stone unturned

Construction industry professionals considering a merger or acquisition opportunity should demand thorough reviews when assessing potential ventures.

Grant Thornton due diligence services can help you gain a greater understanding of a prospective partner or acquisition and provide you with information to evaluate the opportunity before making a decision.

Grant Thornton business advisers have extensive experience in due diligence procedures to help you determine how a potential merger or acquisition might support your business strategy. We help identify criteria to evaluate a potential partner or target to determine whether the entity is a good “fit” for your company.

In assessing risk in a potential acquisition situation, we can perform due diligence to help you gain a better understanding of a target business’ management capabilities and operations, as well as its financial condition. A thorough review of the

operations and financial state of a target company or potential partner can help avoid pitfalls in a merger or acquisition.

We look for excessive outstanding receivables, significant under-billings, pending litigation, insufficient contract backlog, work-in-process delays, degradation of margin trends, unsatisfactory schedule/performance ratios, inconsistent estimating procedures, and other “red flags.”

Beyond the balance sheet

We will examine various aspects of the company – beyond scrutinizing financial and operational metrics – to help form an opinion about a business’ prospects for success, and to assess whether it is likely to complement your business. Whether or not a potential partner’s or acquisition’s service niches, corporate culture, capabilities, and compensation levels will be compatible with those of your enterprise are all matters to be considered.

Additionally, we can solicit perspectives from creditors, customers and subcontractors associated with an acquisition target or potential business partner to enhance your understanding of its practices and prospects.

Why Grant Thornton?
Grant Thornton Construction industry practice professionals have maintained a career focus on construction industry clients. Our group has extensive experience in financial and business matters pertaining to architecture, engineering, construction and real estate businesses, and possesses an uncompromising commitment to professional excellence.

To learn more about services offered by Grant Thornton's Construction, Real Estate and Hospitality industry practice, contact:

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